Better Living Health and Community Services Financial Statements For the year ended March 31, 2016

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Independent Auditor's Report

To the Members of Better Living Health and Community Services

We have audited the accompanying financial statements of Better Living Health and Community Services, which comprise the statement of financial position as at March 31, 2016, and the statements of operating revenue and expenses and change in fund balance, capital asset fund revenue and expenses and change in fund balance and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the statement of financial position of Better Living Health and Community Services as at March 31, 2016 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants Mississauga, Ontario May 30, 2016

Better Living Health and Community Services Statement of Financial Position

March 31		2016		2015	
Assets					
Current Cash Restricted cash and short-term investments (Note 2) Short-term investments (Note 2) Accounts receivable	\$	- 154,068 -	\$	9,459 186,775 133,048	
User fees receivable (Note 3) Sales taxes recoverable Grants receivable and other Prepaid expenses Due from related organization (Note 7)		130,429 47,654 129,671 28,501 21,652		124,667 41,246 94,151 219 46,469	
		511,975		636,034	
Long-term investment (Note 2) Capital assets (Note 4)		- 653,617		50,151 590,470	
	\$	1,165,592	\$	1,276,655	
Current Government remittances payable Accounts payable and accrued liabilities Deferred revenue - CSS (Note 6) Current portion of vehicle loans payable (Note 8) Current portion of obligation under capital lease (Note 9)	\$	47,076 220,929 216,112 23,251 19,028	\$	42,187 326,594 186,775 -	
Vehicle loans payable (Note 8) Obligation under capital lease (Note 9)	_	526,396 29,225 85,840 641,461		555,556 - - - 555,556	
Commitments (Note 10) Guarantee and Postponement of Claim (Note 12)					
Fund Balances Capital asset fund Operating fund		496,273 27,858		590,470 130,629	
		524,131		721,099	
	\$	1,165,592	\$	1,276,655	

Director

Director

The accompanying notes are an integral part of these financial statements.

Better Living Health and Community Services Statement of Operating Revenue and Expenses and Change in Fund Balance

For the year ended March 31		2016		2015
Revenue				
Government subsidies				
Local Health Integration Network (LHIN)	\$	2,542,132	\$	2,703,442
LHIN - Palliative Care	•	322,896	Ψ	322,885
City of Toronto		615,226		606,834
Community Support Services Network		26,563		16,584
Grants		30,000		32,650
Management services (Note 7)		456,952		456,952
User fees		2,154,840		1,202,258
Other income		3,617		5,676
Membership and course fees		160,355		196,113
Ontario Sport and Recreation Communities Fund		44,543		190,115
Donations (Note 7)		132,364		273,675
Domailono (113.01)	_	102,004		210,010
	_	6,489,488		5,817,069
Expenses				
Salaries and purchased services		4,419,520		3,795,028
Benefits		672,445		549,758
Administrative and occupancy		510,686		486,608
Membership		85,420		94,916
Donations (Note 7)		94,999		222,917
Other		790,852		755,063
Community Support Services Network expenditures		26,563		16,584
		6,600,485		5,920,874
Deficiency of revenue over expenses		(110,997)		(103,805)
Operating fund balance, beginning of year		130,629		244,433
Interfund transfers		8,226		(9,999)
Operating fund balance, end of year	\$	27,858	\$	130,629

Better Living Health and Community Services Statement of Capital Asset Fund Revenue and Expenses and Change in Fund Balance

For the year ended March 31		2016	2015
Revenue			
Government grants - capital asset funding	\$	- 9	35,000
Gain on disposal of assets		1,254	-
Insurance proceeds	_	16,879	_
		18,133	35,000
Expenses			
Amortization of capital assets		103,587	92,237
Interest on vehicle loan		228	170
Interest on equipment lease		289	
	_	104,104	92,407
Deficiency of revenue over expenses		(85,971)	(57,407)
Fund balance, beginning of year		590,470	637,878
Interfund transfers		(8,226)	9,999
Fund balance, end of year	\$	496,273	590,470

Better Living Health and Community Services Statement of Cash Flows

For the year ended March 31	 2016	2015
Cash provided by (used in)		
Operating activities		
Deficiency of revenue over expenses for the year Operating Fund Capital Asset Fund Adjustments required to reconcile deficiency of revenue	\$ (110,997) \$ (85,971)	(103,805) (57,407)
over expenses with net cash provided by operating activities Amortization of capital assets Gain on disposal of capital assets Changes in non-cash working capital balances Accounts receivable	103,587 (1,254)	92,237 -
User fees receivable Sales taxes recoverable Grants receivable and other Prepaid expenses	(5,762) (6,408) (35,520) (28,282)	(32,054) 5,331 (62,337) 935
Due from related organization Government remittances payable Accounts payable and accrued liabilities Deferred revenue - CSS	 24,817 4,889 (105,665) 29,337	(46,469) 4,777 22,462 48,666
	 (217,229)	(127,664)
Investing activities Purchase of capital assets Proceeds on disposal of capital assets Restricted cash and short-term investments	(62,872) 2,260	(37,138)
Purchase of investments Proceeds on redemption of investments	32,707 - 183,199	(48,666) (4,777)
	 155,294	(90,581)
Financing activities Due to related organization Proceeds (repayment of) vehicle loan	- 52,476	(15,382) (7,691)
	 52,476	(23,073)
Decrease in cash during the year	(9,459)	(241,318)
Cash, beginning of year	 9,459	250,777
Cash, end of year	\$ - \$	9,459

March 31, 2016

1. Summary of Significant Accounting Policies

Nature and Purpose of Organization

Better Living Health and Community Services (the "Organization") is an organization based in Toronto that enriches the lives of individuals, families and communities by offering services that support healthy and independent living through integrated programs and services.

The Organization is a not-for-profit charitable corporation incorporated without share capital under the laws of Canada and, as such, is exempt from income tax and may issue charitable receipts to donors. The Organization has continued under the provisions of the Canada Not-for-profit Corporations Act effective July 18, 2013.

Basis of Accounting

These financial statements have been prepared using Canadian accounting standards for notfor-profit organizations.

Fund Accounting

The Organization follows the restricted fund method of accounting for restricted contributions.

The Operating Fund accounts for the Organization's program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants and contributions for which a separate restricted fund has not been established.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Organization's capital assets.

Revenue Recognition

Restricted contributions and investment income earned on restricted contributions for the Operating Fund and Capital Asset Fund are recognized as revenue in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. All other restricted contributions that do not have an appropriate restricted fund, are recognized in accordance with the deferral method.

Unrestricted contributions are recognized as revenue of the Operating Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted investment income is recognized as revenue of the Operating Fund. Investment income earned on capital resources is recognized as revenue of the Capital Asset Fund. Other investment income is recognized as revenue of the Operating Fund when earned.

March 31, 2016

1. Summary of Significant Accounting Policies (continued)

Capital Assets

Capital assets are recorded at cost less accumulated amortization.

The following capital assets are being amortized over their estimated useful life using the straight-line method at the following annual rates:

Furniture, fixtures and equipment
Computer equipment and software
Automobiles
Leasehold improvements

5 years10 years

- 15 years

- 4 years

No amortization is recorded in the year of acquisition.

Financial Instruments

The Organization records fixed income investments at fair value with changes in fair value recognized in the statement of operating revenue and expenses or in the statement of capital asset fund revenue and expenses. User fees receivable, grants receivable, due from related organization, accounts payable and accrued liabilities, vehicle loan payable and other financial liabilities are initially recognized at fair value and subsequently at amortized cost. Financial assets are tested for impairment when change in circumstances indicate that the asset could be impaired. Transaction costs are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

Contributed Materials

Contributed materials (donations-in-kind) which are used in the normal course of the Organization's operations and would otherwise have been purchased are recorded at their fair market value at the date of contribution if the fair value can be reasonably estimated. Other donations in-kind that are not used in the normal operating activities of the Organization are not recorded in the financial statements.

Volunteer Services

The Organization's programs benefit from substantial services in the form of volunteer time which is not recorded in the Organization's financial statements.

March 31, 2016

1. Summary of Significant Accounting Policies (continued)

Use of Estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

2. Investments

Short-term investments consists of a term deposit with an interest rate of 1.00% that matures in April 2016 (2015 - interest rates of 1.00% and 1.45%, maturing in June and July 2015) and a non-redeemable Guaranteed Investment Certificate (GIC) earning interest at a rate of 0.85% that matures in August 2016 (2015 - compound interest annually at a rate of 1.55% that escalates to 2.65% over the 5 year term, maturing in January 2020).

3. User Fees Receivable

		2016	2015
User fees receivable Allowance for doubtful accounts	\$ 	140,841 (10,412)	\$ 135,079 (10,412)
	<u>\$</u>	130,429	\$ 124,667

March 31, 2016

4.	Capital Assets			2016			2015
			Cost	 cumulated ortization	Cost	-	Accumulated Amortization
	Furniture, fixtures and equipment	\$	267,571	\$ 90,504	\$ 164,073	\$	78,376
	Computer equipment and software Automobiles		98,577 288,934	95,495 184,869	98,577 272,809		89,190 212,418
	Leasehold improvements Greenhouse under constructio	<u>n_</u>	555,871 127,747	314,215 -	 555,871 127,747		248,623
		<u>\$</u>	1,338,700	\$ 685,083	\$ 1,219,077	\$	628,607
	Net book value			\$ 653,617		\$	590,470

Included in furniture, fixtures and equipment is an asset under capital lease with a cost of \$103,498 (2015 - \$Nil) and accumulated amortization of \$Nil (2015 - \$Nil). Greenhouse under construction has not been amortized as it is not yet in use.

5. Credit Facility

The Organization has a demand operating facility of \$50,000 which bears interest at the bank's prime rate plus 2.5% (2015 - prime rate plus 2.5%). As at March 31, 2016, this facility has not been used (2015 - \$Nil). The operating facility is secured by a General Security Agreement representing a first charge on all the present and after acquired personal property, and a guarantee from Thompson House of up to \$50,000.

6.	Deferred Revenue - CSS		2016	2015
	Community Support Services Network	<u>\$</u>	216,112 \$	186,775

Community Support Service ("CSS") Network deferred revenue are membership fees received from various agencies which are restricted for the purposes of fulfilling the network's mission. The network's mission is to share and adopt best practices in the CSS sector to support goals of the Central LHIN's Integrated Health Services Plan, as well as provide a communication mechanism amongst groups/organizations in the Central LHIN in order to identify opportunities to integrate services.

March 31, 2016

7. Related Party Transactions

Amounts due from a related organization were due from Better Living at Thompson House ("Thompson House", formerly Don Mills Foundation for Seniors) in which the Organization has significant influence as both organizations share a number of common board members and managerial personnel. Thompson House is a charitable community organization ensuring an optimal quality of life for seniors through a continuum of care and services. Thompson House is a not-for-profit charitable entity incorporated without share capital under the laws of Ontario and, as such, is exempt from income tax. The amounts due from a related organization are non-interest bearing and have no set terms of repayment.

Related party transactions for the year ended March 31, 2016 were as follows:

Pursuant to a lease agreement, effective October 1, 2010 for a term of 25 years, the Organization leases the offices required to operate Membership Services from Thompson House for basic rent of \$100,000 per year. In addition to basic rent, the Organization reimburses Thompson House for their proportionate share of operating costs as follows:

Waste collection	20%
Snow removal	50%
Fire alarm system repairs and maintenance	40%
Electricity, gas and water utilities	15%

Pursuant to a management agreement, effective April 1, 2008 for a term of 25 years, the Organization provides the following services to Thompson House: management, administrative, accounting, data processing, Ministry of Health reporting and payroll. A management fee of \$456,952 was charged to Thompson House for the year ended March 31, 2016 (2015 - \$456,952).

Pursuant to a Personal Support Services ("PSS") agreement, the Organization provides PSS to Thompson House. The total fees earned for 2016 is \$685,364 (2015 - \$77,714) recorded as User Fees revenue on the Statement of Operating Revenue and Expenses and Change in Fund Balance.

The Organization donated \$94,999 to Thompson House during the year (2015 - \$222,916).

Donations received from Thompson House for the year were \$Nil (2015 - \$102,702) and from Better Living Charitable Foundation (the "Foundation") \$105,487 (2015 - \$122,530). The Organization exercises significant influence over the Foundation as both entities share a number of common board members and managerial personnel. The Foundation was established with a mandate to raise funds to support the efforts of the Organization and Thompson House in the fulfillment of their goals and objectives. The Foundation is a not-for-profit charitable organization incorporated under the provisions of the Canada Not-for-profit Corporations Act. The resources of the Foundation are disbursed to the Organization and Thompson House as required. All disbursements must be approved by the Foundation's Board of Directors.

Ma	rch 31, 2016				
8.	Vehicle Loans Payable				
•	Tanas asans a ayans			 2016	2015
	Vehicle loan, interest rate 0.49%, repayable payments of \$977, due June 2018	in m	onthly	\$ 26,238	\$
	Vehicle loan, interest rate 0.49%, repayable payments of \$977, due June 2018	in m	onthly	 26,238	
	Less: current portion			52,476 (23,251)	-
				\$ 29,225	\$ =
	Principal repayments for the next 3 years are	as 1	follows:		
	2017 2018 2019	\$	23,251 23,366 5,859		
		\$	52,476		
9.	Obligation under Capital Lease			 2016	2015
	Equipment lease, interest rate 3.287%, future lease payment \$1,857 per month, maturity M			\$ 104,868	\$ -
	Less: current portion			 (19,028)	_
				\$ 85,840	\$ _
	Future minimum payments consist of the follo		g:		
	2017 2018 2019 2020 2021 Thereafter	\$	22,285 22,285 22,285 22,285 22,285 22,889		
	Net minimum lease payments	\$	114,314		
	Less: imputed interest		(9,446)		
	Balance of obligation	\$	104,868		

March 31, 2016

10. Commitments

The Organization is committed under an operating lease for the rental of office space to October 2035 for basic rent of \$100,000 per year, as disclosed in Note 7.

The Organization is also committed under operating leases for vehicle, office equipment and space rental, extending for varying periods to January 2021. Minimum lease payments under the terms of these leases over the next five years are as follows:

\$ 37,145
15,208
13,860
13,860
10,395
\$

11. Financial Instruments

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization is exposed to credit risk with respect to user fees. In order to reduce its credit risk, the Organization reviews a new user's credit history before extending credit and conducts regular reviews of its existing users' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. This risk has not changed from the prior year.

Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk in respect of its government remittances payable, accounts payable and accrued liabilities, vehicle loans payable and obligation under capital lease.

March 31, 2016

12. Guarantee and Postponement of Claim

The Organization is the guarantor of an Infrastructure Ontario Loan approved for Thompson House in the amount of \$1,192,405. As of March 31, 2016, the outstanding principal balance for this Ioan was \$699,943 (2015 - \$793,648). As the guarantor, the Organization irrevocably and unconditionally guarantees the due and punctual payment and performance of all debts, liabilities and obligations including any professional, construction and completion costs, over and above the original budgeted costs relating to the project, including all bills for services and materials supplied in connection with the project (collectively the "guaranteed obligations") and any ultimate unpaid balance thereof.

Under the guarantee and postponement of claim agreement the Organization has agreed that all present and future debts, liabilities and obligations (collectively the "assigned obligations") of Thompson House to the Organization are postponed to the payment of the guaranteed obligations and are assigned to Ontario Infrastructure Projects Corporation as continuing security for the payment of the liability of the guarantee. The Organization is however entitled to receive any payments on account of any assigned obligations in the form of salaries and any other permitted payments made by Thompson House in the ordinary course of business prior to a default in the payment of any guaranteed obligations.

13. Economic Dependence

The Organization is economically dependent on the funding from the Local Health Integration Network, City of Toronto and user fees.